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NA—52—2022

FACULTY OF COMMERCE

B.Com. (Second Semester) EXAMINATION

MAY/JUNE, 2022

(New Course)

FOREIGN TRADE

Paper (UGCVC-FT-III)

(International Human Resource Development)

(Monday, 6-6-2022)

Time : 9.30 a.m. to 1.15 p.m.

Time— 3.45 Hours

Maximum Marks—75

N.B. :— (i) Question No. 1 is compulsory.

(ii) Question Nos. 2 to 4 carry 15 marks each.

1. Define Training. Explain in brief the importance of Training. 20

2. What is skill-based training ? Write its advantages in detail. 15

Or

Explain the concept of learning and its importance in brief.

3. What is management development ? Why is it needed ? Explain. 15

Or

Describe the steps in the process of Management Development Programme.

4. What is Brain-storming ? Explain its rules in detail. 15

Or

State the various advantages and disadvantages of Brain-storming.

P.T.O.

5. Write short notes on (any *two*) :

10

- (a) Qualities of good leader
- (b) Upgrading employee skills
- (c) Human relations training
- (d) Role of motivation in employee retention.